Property Profile

8800 Highland Dr.



Data Source: Claritas, Inc.; Market Insite Group, Inc.

Dated: Friday, October 31, 2003

8800 Highland Dr., Sandy, UT 84093

Market Specific Criteria	Geography List	Utah
Predominant Consumer	41.7% American Dreams	5.5% Boomers & Babies
Lifestyles	26.4% Winner's Circle	5.1% Big City Blend
Lincotyled	23.0% Kids & Cul-de-Sacs	4.7% Kids & Cul-de-Sacs
	8.4% Big City Blend	4.4% Town & Gowns
	0.4% Executive Suites 0.1% Urban Achievers	4.4% Single City Blues 4.2% Starter Families
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2002 Population	26,213	2,296,798
2002 HHs	7,704	722,318
5 Year Market Growth	-2.6%	6.5%
Business Population	4,042	1,148,991
Average HH Size	3.4	3.2
Median Age	32.7 years	27.2 years
Population Age Under 5	6.4%	9.3%
Population Age 5 - 14	17.9%	17.2%
Population Age 15 - 17	7.5%	5.6%
Population Age 18 - 24	11.6%	14.5%
Population Age 25 - 34	8.7%	14.2%
Population Age 35 - 44	14.1%	13.0%
Population Age 45 - 54	18.2%	11.0%
Population Age 55 - 64	9.9%	6.8%
Population Age 65+	5.7%	8.4%
White/ Blue Collar Ratio	79.0% / 21.0%	58.7% / 41.3%
Education Level	38.3% 4+ yrs college	21.7%
	31.7% <4 yrs college	28.0% 4+ yrs college
Average HH Income	\$120,406	\$65,291 <4 yrs college
Median HH Income	\$99,664	\$51,893
Per Capita Income	\$35,387	\$20,533
ncome \$35,000-\$49,999	7.6%	16.5%
HH Income \$50,000+	83.6%	52.1%
HH Income \$75,000+	68.1%	28.6%
HH Income 100,000+	49.8%	15.0%
Homeowners %	92.5%	71.6%
Ethnicity	94.7% White	88.8% White
	0.4% Black	0.8% Black
	2.5% Asian Pac. Isl.	2.4% Asian Pac. Isl.
	2.9% Hispanic	9.6% Hispanic



Consumer Lifestyle Profile

(Geography List) 8800 Highland Dr., Sandy, UT 84093

Cluster Name	American Dreams	Winner's Circle	Kids & Cul-de-Sacs	Big City Blend	Executive Suites	Urban Achievers
Socio-Economic	Upper Middle	Wealthy	Affluent	Middle	Affluent	Middle
Rank % of Total Households	41.7%	26.4%	23.0%	8.4%	0.4%	0.1%
Predominant Characteristics	Established urban immigrant families	Executive suburban families	Upscale suburban families	Middle-income immigrant families	Upscale white-collar couples	Mid-level white-collar urban couples
	Descendants of multi-ancestries	Prolific spenders; New Money	Ranked first in married couples with children	Most ethnically diverse of the Urban Midscale clusters	Well-educated, ambitious and competent	Often found near urban public universities
	Live in multi-racial, multi-lingual neighborhoods	Well-educated, mobile	Large 4+ person families	Have large families	Tomorrow's Winner's Circle, 10 years younger	Ethnically diverse with a blend of youth and age
	Tend to have big families	Teen-age children	Family governs its lives and activities	Work in white and blue-collar jobs	Above average in pre-school kids	Most affluent of the Urban Midscale clusters
Ethnic Diversity	Mixed	Dominant White, High Asian	Dominant White, High Asian	Ethnically Diverse	Dominant White, High Asian	Predominantly White, High Asian & Hispanic
Family Type	Married Couples w/Children	Married Couples w/Children	Married Couples w/Children	Single Parents, Married Couples with Children	Married Couples	Married Couples and Singles
Key Housing Type	Owners Single Unit	Owners Single Unit	Owners Single Unit	Renters, Owners Single Unit	Owners Single Unit	Renters Multi-Unit 2-9 and 10+
Predominant Age Ranges	Mixed	25 to 54	Under 18, 35 to 54	Under 14, 25 to 44	45 to 64	25 to 44, 65+
Education	Some College	College Graduates	College Graduates	High school, Some College	College Graduates	College Graduate
Employment	White-Collar	Professional	White Collar / Professional	White-Collar / Blue-Collar	Professional	Professional / White-Collar
Median Income	Upper Middle / \$51,700	Wealthy / \$80,000	Affluent / \$61,600	Middle / \$39,700	Affluent / \$58,000	Middle / \$40,700
Publications	Home, Motor Trend, Tennis, Working Mother, Business Week, People, Time, Vogue, Life	Newsweek, Food & Wine, Metropolitan Home, Travel & Leisure, Forbes, PC World, Inc.	Skiing, Money, Business Week, Working Woman, Baby Talk, GO, Consumer's Digest, Personal Computing	Car Craft, Sport, Baby Talk, Photo Magazines, Shape, Organic Gardening, Vogue, Vanity Fair	Inc., Omni, newspaper business and sports sections, Rolling Stone, Fortune, Runner's World, Town & Country, Bon Appetit	New York Times, Allure, Spin, Essence, Vanity Fair, Gourmet, Conde Nast Traveler, Kiplinger's Personal Finance
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